Timeline

1. First contact us to briefly describe your project.
2. We then proceed to a first web conference meeting. This is usually 30-90 minutes and there is no charge. This will lead us to one of the following conclusions:
   - The project fits in one of the Packages.
   - The project is more suitable for a bank of hours or pay as you go.
   - You want a fixed bid, in which case you will prepare a Request for Proposal (RfP) document for us to quote on. We likely both need to do some research and analysis.
   - We are not a right fit and we'll try to recommend to you a more suitable provider.
3. Reach an agreement
4. Setup and deployment phase
   - We'll set up a temporary space (companya.avantech.net) so you can become familiar with your environment.
5. Launch: Project is delivered.
6. Post-launch phase. You are using the new system but it's still new and more support is needed.
7. Ongoing usage phase.

Evaluation meeting

- Main goals of the project? ➜ Always remember What the client really needed.
  - Sell more
  - Better image
  - Reach better clients
  - Improve productivity
  - Get more collaboration
  - Become more scaleable
  - Migrate out of dead-end tech or a lock-in situation
  - Modernize
  - Permit working remotely (for example, from home)
  - Make it easier to increase team size, without the usual overhead (for example, by using freelancers)
- Tell us more
  - Websites you like
- How we should work together?
  - You want to outsource more or grow your in-house expertise?
  - You want us to help with just a specific project or to become long-term partners?
  - Packages, banks of hours or quote?
    - If your needs are covered by a package: That is why we made them .
    - If unclear: bank of hours
    - If you want a quote, we are happy to review a Request for Proposal (RfP) document.

About site design

Please see: Design